

**Monterey Dunes Colony Association
(A California Corporation)**

Financial Statements and Supplementary Information

June 30, 2014
(With Comparative Total for June 30, 2013)

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INDEPENDENT AUDITOR'S REPORT

Board of Directors and members
Monterey Dunes Colony Association
Moss Landing, California

Report on the Financial Statements

We have audited the accompanying balance sheet of Monterey Dunes Colony Association (a California corporation), as of June 30, 2014 with comparative totals for June 30, 2013, and the related statements of assessments, revenues and expenses and changes in fund balances, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Monterey Dunes Colony Association as of June 30, 2014, and the results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Disclaimer of Opinion on required Supplementary Information

Accounting principles generally accepted in the United States of America require that the information on Future Major Repairs and Replacements on page 11 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Young Craig, & Co. LLP

Joelyn K. Carr-Fingerle, CPA

Joelyn K. Carr-Fingerle, CPA
August 21, 2014

Monterey Dunes Colony Association

Balance Sheet

June 30, 2014

(With Comparative Totals for June 30, 2013)

	Operating Fund	Replacement Fund	Total	2013 Total Funds
Assets:				
Cash accounts	\$ 202,588	\$ 1,022,499	\$ 1,225,087	\$ 865,827
Certificate of deposit	-	1,107,950	1,107,950	1,105,183
Homeowner receivable, no allowance for doubtful accounts necessary	-	-	-	-
Other receivables	2,696	-	2,696	2,627
Gate pass inventory	615	-	615	615
Prepaid insurance expense	78,628	-	78,628	75,238
Prepaid income taxes (Note E)	35	-	35	682
Foreclosed unit (Note B)	21,500	-	21,500	33,241
Water barriers, net of accumulated depreciation of \$24,942 and \$18,002 (Note B)	44,455	-	44,455	51,395
Common area (Note B)	-	-	-	-
Total assets	\$ 350,517	\$ 2,130,449	\$ 2,480,966	\$ 2,134,808
Liabilities:				
Accounts payable	\$ 7,894	\$ -	\$ 7,894	\$ 72,397
Accrued employee p.t.o.	58,367	-	58,367	53,249
Prepaid assessments	43,417	350,000	393,417	342,527
Income taxes (Note E)	294	-	294	10
Rental deposit	1,900	-	1,900	1,900
Interfund payable (receivable)	(6,219)	6,219	-	-
Total liabilities	105,653	356,219	461,872	470,083
Fund balances:				
Operating Fund	244,864	-	244,864	216,849
Replacement Fund	-	1,774,230	1,774,230	1,447,876
Total fund balances	244,864	1,774,230	2,019,094	1,664,725
Total liabilities and fund balance	\$ 350,517	\$ 2,130,449	\$ 2,480,966	\$ 2,134,808

Monterey Dunes Colony Association
Statement of Assessments, Revenues and Expenses
and Changes in Fund Balances
For the Year Ended June 30, 2014
(With Comparative Totals For The Year Ended June 30, 2013)

	Operating Fund	Replacement Fund	Total	2013 Total Funds
Revenue:				
Assessments (Note D)	\$ 1,023,840	\$ 195,840	\$ 1,219,680	\$ 1,196,640
Annual maintenance assessment	-	600,000	600,000	600,000
Interest earned	165	4,369	4,534	4,279
Foreclosed unit rental income	21,600	-	21,600	21,600
Other income and reimbursements	3,509	-	3,509	4,913
Total revenue	1,049,114	800,209	1,849,323	1,827,432
Expenses:				
Operating salaries and fringes	550,448	-	550,448	550,722
Insurance	201,932	-	201,932	192,452
Professional services	22,185	1,440	23,625	16,592
Office and administration expenses	46,416	-	46,416	35,045
Utilities	9,766	-	9,766	10,822
Mutual water costs (Note F)	50,131	20,000	70,131	65,073
Clubhouse, pool and spa	41,513	-	41,513	44,380
General maintenance	61,393	-	61,393	53,430
Depreciation (Note B)	6,940	-	6,940	6,940
Coastal projects (Note G)	7,874	-	7,874	8,483
Foreclosed unit rental expenses	21,600	-	21,600	21,600
Windows and doors	-	147,658	147,658	132,812
Boardwalks	-	128,990	128,990	212,667
Roofing, wood siding and painting	-	90,059	90,059	136,884
Fencing	-	27,057	27,057	39,434
Non annual maintenance costs	-	23,196	23,196	35,139
Truck	-	18,000	18,000	-
Meter enclosures	-	9,310	9,310	-
Decks	-	7,310	7,310	23,036
Tennis courts	-	835	835	22,699
Swimming pool	-	-	-	1,774
Taxes (Note E)	901	-	901	844
Total expenses	1,021,099	473,855	1,494,954	1,610,828
Net income	28,015	326,354	354,369	216,604
Fund balance, beginning of year	216,849	1,447,876	1,664,725	1,448,121
Fund balance, end of year	\$ 244,864	\$ 1,774,230	\$ 2,019,094	\$ 1,664,725

Monterey Dunes Colony Association
Statement of Cash Flows
For The Year Ended June 30, 2014
(With Comparative Totals For The Year Ended June 30, 2013)

	Operating Fund	Replacement Fund	Total	2013 Total Funds
Net Cash Flows from Operating Activities:				
Net income	\$ 28,015	\$ 326,354	\$ 354,369	\$ 216,604
Depreciation	6,940	-	6,940	6,940
(Increase) decrease:				
Homeowner receivables	-	-	-	1,074
Other receivables	(69)	-	(69)	2,130
Prepaid insurance	(3,390)	-	(3,390)	80,104
Prepaid taxes	647	-	647	(1)
Foreclosed unit recovery	11,741	-	11,741	(919)
Increase (decrease):				
Accounts payable	(10,174)	(43,336)	(53,510)	48,016
Accrued employee p.t.o.	(5,876)	-	(5,876)	6,007
Prepaid assessments	890	50,000	50,890	(21,489)
Taxes payable	284	-	284	-
Rental deposit	-	-	-	-
Change in interfund debt	(108,701)	108,701	-	-
Net cash from operations	<u>(79,693)</u>	<u>441,719</u>	<u>362,026</u>	<u>338,466</u>
Cash Flows from Investing Activities:				
Increase in certificates of deposit	-	(2,766)	(2,766)	(601,932)
Decrease (Increase) in certificates at Water Co	-	-	-	600,000
Net cash from investing	<u>-</u>	<u>(2,766)</u>	<u>(2,766)</u>	<u>(1,932)</u>
Cash Flows from Financing Activities:				
Net cash from financing	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net increase (decrease) in cash and cash equivalents	(79,693)	438,953	359,260	336,534
Cash and cash equivalents as of:				
Beginning of year	<u>282,281</u>	<u>583,546</u>	<u>865,827</u>	<u>529,293</u>
End of year	<u>\$ 202,588</u>	<u>\$ 1,022,499</u>	<u>\$ 1,225,087</u>	<u>\$ 865,827</u>
Supplemental disclosure of cash flow information:				
Cash paid during the year for:				
Income taxes	<u>\$ 10</u>	<u>\$ -</u>	<u>\$ 10</u>	<u>\$ 844</u>

Monterey Dunes Colony Association

Notes to Financial Statements

June 30, 2014 and 2013

Note A – Significant Accounting Policies

Organization

Monterey Dunes Colony Association (the Association) was incorporated under the laws of California on December 2, 1974 as a nonprofit mutual benefit corporation. Its primary purpose is to provide for the maintenance, preservation and architectural control of the buildings, grounds and common areas for the 120 units of the Moss Landing, California planned development association. It does not contemplate gain or loss to itself or its members, and upon corporate dissolution, any remaining assets are to be distributed to a non-profit tax exempt organization.

The Association derives its authority and responsibilities from its Bylaws and Declaration of Covenants, Conditions and Restrictions. An elected Board of Directors makes most policy decisions, but major decisions are referred to the general Association membership.

Membership in the Association is mandatory for homeowners, who are entitled to one vote for each unit owned. Each owner is obligated to pay annual assessments to the Association to support its operations and purposes.

Funds

Since the Association is a not for profit organization, the accompanying financial statements have been prepared using the fund method of accounting. Under this method, funds are separated into two categories, operating funds and restricted funds. Operating funds are those where disposition is at the discretion of the Board of Directors and the property manager and are used for regular operating expenses. Restricted funds are those that have been limited to specific purposes by the membership or board of Directors. Currently the restricted funds consist only of the replacement fund (Note D).

Restricted Cash

Monies in designated cash accounts and time certificates of deposit have been restricted by the Board for the restricted funds accounts. All other cash funds are deemed available for current operations.

Cash and Cash Equivalents

For the purposes of the Statement of Cash Flows, the Association considers only highly liquid debt instruments, such as a certificate of deposit, purchased with a maturity of three months or less to be a cash equivalent.

Receivables

Delinquent assessments may be secured by liens on the owner's Association property for which the assessments are made, and the Association has the power to foreclose the property of any owners failing to pay assessments. Consequently, as long as the Association has liens fixed the Board feels that they will eventually collect the back assessments owed.

Interest, Investment Earnings and Security

The Association maintains a majority of its cash in bank deposit and money market accounts that, at times, may exceed federally insured limits of \$250,000 per bank. The Association has not experienced any losses in such accounts. Management believes the association is not exposed to any significant credit risk related to cash. Monies in certain designated cash accounts have been restricted by the Board for the replacement fund. All other cash funds are deemed available for current operations. Interest earnings on Association cash accounts are credited to the fund generating the interest earnings.

Monterey Dunes Colony Association

Notes to Financial Statements

June 30, 2014 and 2013

Note A – Significant Accounting Policies, continued

Use of Estimates

The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the amounts of income and expense during the reporting period. Actual results could differ from those estimates.

Fair Value of Financial Instruments

The carrying amounts of financial instruments, including cash, certificates of deposit, accounts receivable and accounts payable approximate their fair value due to the short term maturities of these instruments.

Date of Management Review

In preparing the financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through August 21, 2014, the date that the financial statements were available to be issued.

Note B – Property

The Association has not capitalized the common area property received at its inception from the developer. This policy of non-capitalization is widely followed in the homeowner association industry since all beneficial rights of ownership belong to the unit owners and not to the Association. Replacements to the real property are not capitalized for the same reasons described above. They are instead charged to the operating or restricted funds in the period incurred.

The water barriers for the dunes protections were purchased by the association and are being depreciated over a 10 year life using the straight line method.

In 2010 the association foreclosed on a unit for non-payment of assessments. The mortgage holders have not foreclosed and the association is not paying any mortgage. The mortgages total more than the fair market value of the unit and thus are not reflected since the Association is not a named owner on the mortgages. A year after the foreclosure the association rented the unit and began collecting rents in order to offset the current and past-due assessments. The unit is reflected on the books at the value of the uncollected prior assessments and costs. A final write-off of the uncollected assessments may be taken when the mortgage holder forecloses and sells the unit if all back-assessments have not been collected from the rental or from any excess of sales price at the mortgage foreclosure.

Monterey Dunes Colony Association

Notes to Financial Statements

June 30, 2014 and 2013

Note C – Restricted Fund Balances

Major repairs and maintenance of the common areas are funded from the replacement fund. The Association currently funds anticipated future repair and replacement costs through the accumulation of homeowner capital assessments, special assessments and earnings on same.

Replacement funds are amounts to be spent on future repair and replacement of selected Association common areas. A long-term formal funding program is one that is based on a study that identifies specific common area components such as building exteriors, lights, streets, landscaping, etc., the expected replacement costs and expected remaining service lives of each, and provides plans for accumulating over time the funds that will be needed to replace each major item at the time that replacement becomes necessary.

A formal study to determine the adequacy of the current funding program for the replacement of Association common areas was prepared by Barrera and Company in March 2014. The funding study based on the component study uses a cash flow model wherein funds are used as needed for replacements regardless of allocation between components. It shows that the Association is not adequately funded currently for its long-term items. Actual expenditures may vary from the estimated future expenditures, and the variations may be material. Therefore, amounts accumulated in the replacement fund may not be adequate to meet all future needs for major repairs and replacements. If additional funds are needed the Association has the right to increase regular assessments, pass special assessments, or delay major repairs and replacements until funds are available. Using this study as a model, the Association is setting aside \$136 per unit per month each year in addition to the annual maintenance assessment of \$5,000. With this constant assessment the shortfall between the needed cash and the accumulated cash is thus pushed out a number of years. The current deficit below the fully funded reserve figure is \$4,346,280 or \$36,219.00 per unit according to the study. Under this constant plan at best the association will get to 43% funded but runs out of funds in 2031.

Note D – Regular and Special Assessments

For the years ending June 30, 2014 and 2013 the regular assessments were payable to the Association in monthly installments of \$847 and \$831 per unit including \$136 per unit as replacement reserve funding. Additionally an annual \$5,000 reserves maintenance assessment was due on July 1 of each year.

The annual budget and owners assessments are determined by the Board of Directors and presented to the homeowners in accordance with California Civil Code requirements. The Assessments are divided between the operating funds to meet normal operating costs and contributions to the replacement funding program.

Note E – Income Taxes

Under Section 528 of the Internal Revenue Code and California Revenue and Taxation Code Section 23701t, qualified homeowner associations may elect to be treated as tax-exempt organizations. Electing associations are generally taxed only on income from investments and business with non-members. For federal taxes, the election may be made or waived each year. For California the election is generally permanent.

Under tax exempt status, non-exempt income (such as interest) is subject to tax after deducting directly related expenses and a special deduction of \$100. Taxable income is then taxed at the federal rate of 30%, and at the California rate of 8.84%.

Monterey Dunes Colony Association

Notes to Financial Statements

June 30, 2014 and 2013

Note E – Income Taxes, continued

If tax exempt status is not elected, all net revenues of the Association (including owner assessments) are subject to tax, except that special assessments for capital improvements and contributions to replacement funds may generally be excluded from taxable income. Excess owner assessments may also be excluded from tax if they are allocated to next year's budget by a vote of the membership. Under this status, the federal tax rate on the first \$50,000 of income is 15%. The California rate is 8.84%.

Regardless of which tax status is chosen the Association is always taxed on its non-membership net income, such as interest, and membership expenses may not offset such income. The tax returns are subject to examination by the Internal Revenue Service and/or the California Franchise Tax Board for three and four years respectively after they were filed.

It was not advantageous to elect tax exempt status for federal taxes for the tax years ended June 30, 2014 and 2013. The Association has obtained exempt status for California law and thus is not subject to the minimum tax. The Association pays all taxes from operating funds. There are no deferred taxes. Income tax expense is as follows:

	<u>2014</u>	<u>2013</u>
Federal income tax	\$ 547	\$ 512
California income tax	<u>354</u>	<u>332</u>
Total income tax expense	<u>\$ 901</u>	<u>\$ 844</u>

Note F – Related Party Transactions

The Monterey Dunes Colony Mutual Water Association is a mutual water association located in Moss Landing, California whose members consist of the owners of the 120 residential lots of Monterey Dunes Colony Association. Its purpose is to supply water for domestic and firefighting purposes for the Association to its members at cost. The budget for the year established this cost as \$3,750 per month for fiscal years ending 2014 and 2013. Water is metered to the homes and usage greater than the standard amount is billed to and paid for by the individual owners. The Association transferred an additional \$20,000 to start building up the mutual water association reserves for future repairs and replacements in 2014 and 2013.

Note G – Coastal Projects

During the winter of 2007-2008 major Pacific storms washed away much of the fore-dunes in the southern section of the Colony. The Association was noticed by the California Coastal Commission during cleanup operations after the storm, and required to produce a coastal dune restoration plan to the commission concerning these cleanup efforts. The result of this restoration plan was looked upon as being very positive by the commission, but provisions in the plan would preclude future cleanups of driftwood and debris from the fore-dunes area. There are ongoing negotiations with the California Coastal Commission, the State Parks System, and the Point Reyes Bird Observatory on the use of snow fence and driftwood to repair washed out dunes through a right of entry permit, as well as a project involving the use of temporary barriers filled with water in front of four of the buildings affected most by wave run up during winter storms.

Monterey Dunes Colony Association

Notes to Financial Statements

June 30, 2014 and 2013

Note G – Coastal Projects, continued

Additionally the Monterey County Water Resources Agency, (Salinas Valley Water Project, Proposition 50) has been mandated by NOAA Marine Fisheries, (NMFS), (as a condition for permit), to change the protocol for breaching the mouth of the Salinas River where it empties into the Pacific Ocean. This project is hopeful of making the Salinas River steelhead trout accessible. The US Department of Fish and Wildlife are additionally involved due to the effect this river course change would have on the snowy plover habitat. Consequently, the proposed change in the course of the river could expose two of the Association's 18 leaching fields, to possible washout in the event the river were to change course once altered by the county.

The Association has hired specialists to assist in negotiations with all the agencies involved, allow for the restoration of the dunes, safeguarding the habitat of the snowy plover and managing the breaching protocols of the Salinas River.

SUPPLEMENTARY INFORMATION

Monterey Dunes Colony Association

Future Major Repairs and Replacements

June 30, 2014

(compiled)

The Board of Directors of Monterey Dunes Colony Association had a formal replacement study completed by Barrera and Company of San Francisco, California for the fiscal year beginning July 1, 2013 and updated for 2014. The estimates used for the replacement costs are based on observation and on the firms' and association's experience to estimate the current cost to replace the components. The funding requirements considered an annual inflation factor of 3.0% with interest earnings at .75%.

The following table is based on the updated study and presents significant information about the components of common property.

Component	Estimated Total Useful Life	Estimated Remaining Useful Life	Estimated Current Replacement Cost	Estimated Future Replacement Cost
Asphalt and concrete	6-40	2-8	\$ 918,859	\$ 1,128,765
Boardwalks	20-25	0-20	1,040,000	1,621,092
Clubhouse	5-20	0-11	71,759	80,796
Decks	40	27-38	3,211,540	8,387,894
Electrical and lighting	1-25	0-20	424,288	522,348
Fencing, gates and walls	15-20	0-20	476,389	636,446
Painting	1	0	24,000	24,000
Pool and spa	2-20	0-11	61,337	67,092
Recreation areas	5-20	3-23	342,961	478,658
Roofing	1-25	0-19	2,834,465	3,749,975
Security systems	8-12	0-10	31,839	35,723
Windows and doors	1-25	0-25	3,812,729	6,005,085
Wood siding	20-25	9-23	2,479,279	4,172,639
Miscellaneous items	1-25	0-21	154,011	184,824
			<u>\$ 15,883,456</u>	<u>\$ 27,095,337</u>

The Association does not specifically allocate the monies set aside for the replacement funds into individual components, but rather prefers to look at the whole program and determine the cash need in total. The study shows that the current funding method of annual maintenance assessment of \$5,000 and monthly assessments of \$136 will meet all of the projected reserve disbursements for the next few years of the projected thirty years. The board has stated their goal of getting the reserves 40% funded within 10 years. The current method reaches this goal in 2016 and maintains until 2021 but then falls steadily below for the rest of the 30 years of the study.

Monterey Dunes Colony Association

Future Major Repairs and Replacements

June 30, 2013

(compiled)

The Board of Directors of Monterey Dunes Colony Association had a formal replacement study completed by Barrera and Company of San Francisco, California for the fiscal year beginning July 1, 2013. The estimates used for the replacement costs are based on observation and on the firms' and association's experience to estimate the current cost to replace the components. The funding requirements considered an annual inflation factor of 3.0% with interest earnings at 1.5%.

The following table is based on the updated study and presents significant information about the components of common property.

Component	Estimated Total Useful Life	Estimated Remaining Useful Life	Estimated Current Replacement Cost	Estimated Future Replacement Cost
Asphalt and concrete	6-40	3-9	\$ 892,096	\$ 1,128,766
Boardwalks	10-25	0-20	889,299	1,394,819
Clubhouse	5-20	0-12	71,712	82,675
Decks	40	28-39	1,742,500	4,682,410
Electrical and lighting	1-25	0-21	413,741	492,468
Fencing, gates and walls	15-20	0-20	464,891	611,340
Painting	5	0-4	78,435	82,424
Pool and spa	2-20	0-12	59,631	67,293
Recreation areas	5-30	0-24	369,447	515,364
Roofing	1-25	0-20	2,800,469	3,762,175
Security systems	8-12	1-11	31,116	34,533
Windows and doors	1-25	0-25	4,041,887	6,460,078
Wood siding	20-25	10-24	2,407,067	4,172,639
Miscellaneous items	1-25	0-22	253,053	291,075
			<u>\$ 14,515,344</u>	<u>\$ 23,778,059</u>

The Association does not specifically allocate the monies set aside for the replacement funds into individual components, but rather prefers to look at the whole program and determine the cash need in total. The study shows that the current funding method of annual maintenance assessment of \$5,000 and monthly assessments of \$136 will meet all of the projected reserve disbursements for the next few years of the projected thirty years. The board has stated their goal of getting the reserves 40% funded within 10 years. The current method nearly reaches this goal in 2017 and maintains until 2021 but then falls steadily below for the rest of the 30 years of the study.